



**Northern  
Lights**

Climate Solutions

# Corporate Presentation

# Company and sponsors

**Opertun Group is an investment group investing in three different industries in Scandinavia. Real Estate, Financial Services, and Environmental solutions.**

The Opertun Group AB (publ) groups is an IPP (Independent power provider) that owns and controls companies within the energy sector such as production, wholesale, retail and provides invoices and other financial services to customers. Through the Opertun Environment, the investments in the energy sector became reality in three different brands such as Northern Lights, Northern Lights PV-park and EnergyKey.



# Summary

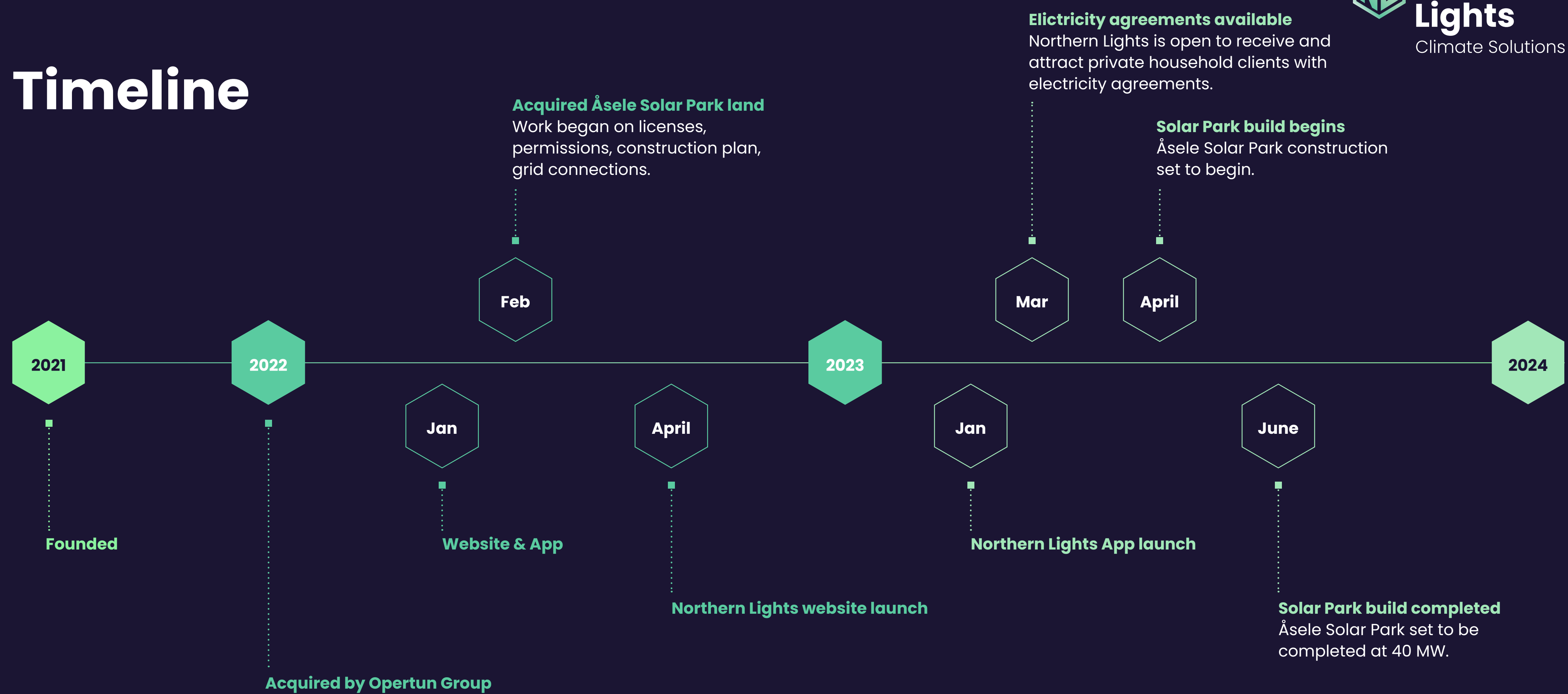
Northern Lights Climate Solutions is a **modern, circular and hassle-free electricity** company with **lower electricity prices** and our **common climate in focus**.

Northern Lights is on the mission to create an **IPP (Independent Power Producer)**, which means having the whole value chain in-house, including; production in terms of solar, retail, trading facilities/wholesale, invoice and factoring services.

With **one of Sweden's largest solar power parks** and **expansion of solar cells** in connection with our customers' properties, we can jointly create **a locally produced and reliable energy supply**.



# Timeline





# Energy prices in Sweden

**Nuclear power in Sweden has not been a priority to the state previously. Gas prices are soaring, the financial climate in the world is fragile, the energy production is not meeting the demand in Europe.**

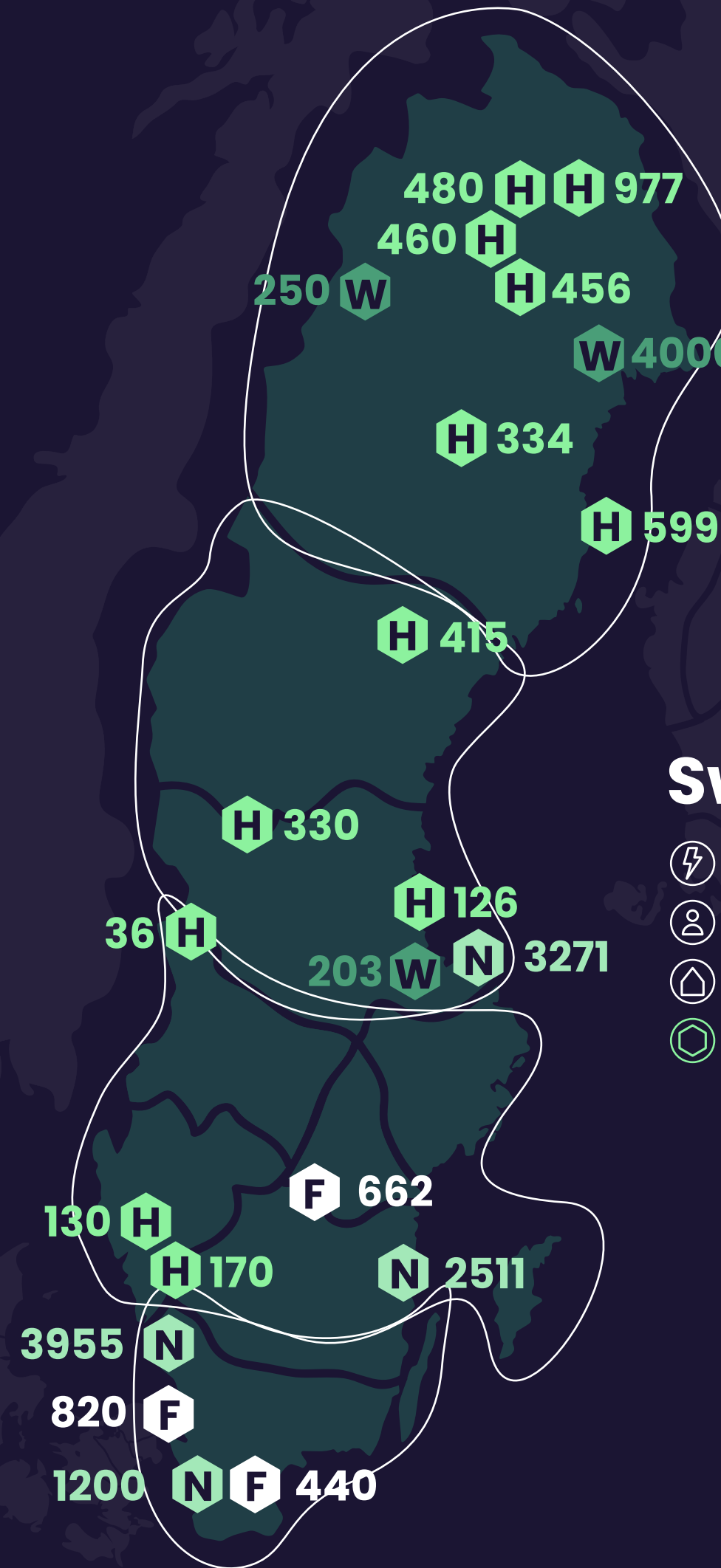
The electricity market is in desperate need of a transition into more green electricity produced to increase the share of renewable energy on the grid. To be able to stabilize the market and increased production is in order. The Nordic countries are top tier in the world of this task, there's room for improvement as we export a lot of energy to other countries such as Germany. Northern Lights wants to be a part of that transition.

## Norway

- ⚡ 122.2TWh
- 👤 2,512,317
- 🏠 1,105,419
- 🎯 276,355

## Denmark

- ⚡ 33.02TWh
- 👤 2,788,219
- 🏠 1,226,848
- 🎯 306,712



## Sweden

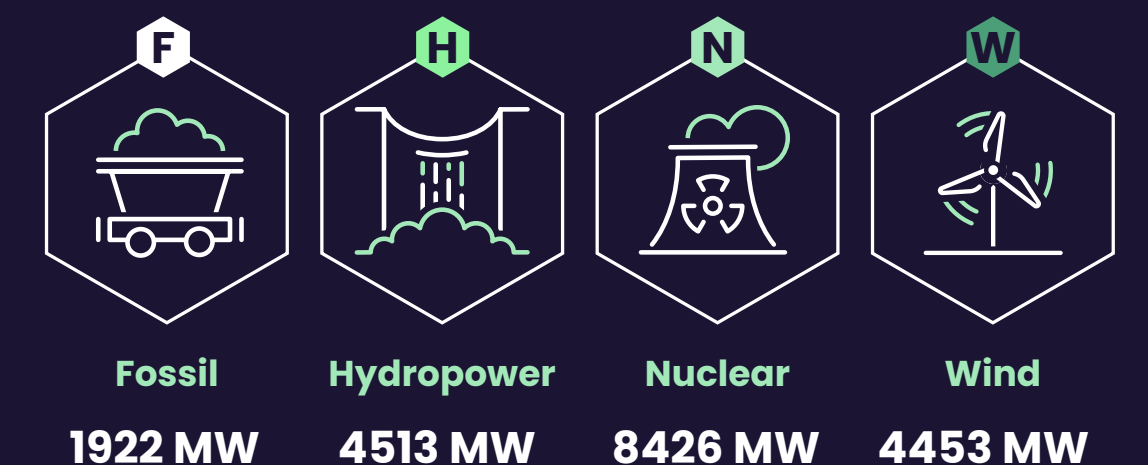
- ⚡ 133.5TWh
- 👤 4,766,239
- 🏠 2,100,000
- 🎯 525,000

## Finland

- ⚡ 82.79TWh
- 👤 2,766,679
- 🏠 1,217,339
- 🎯 304,335

**19314MW**

Total Capacity in Sweden

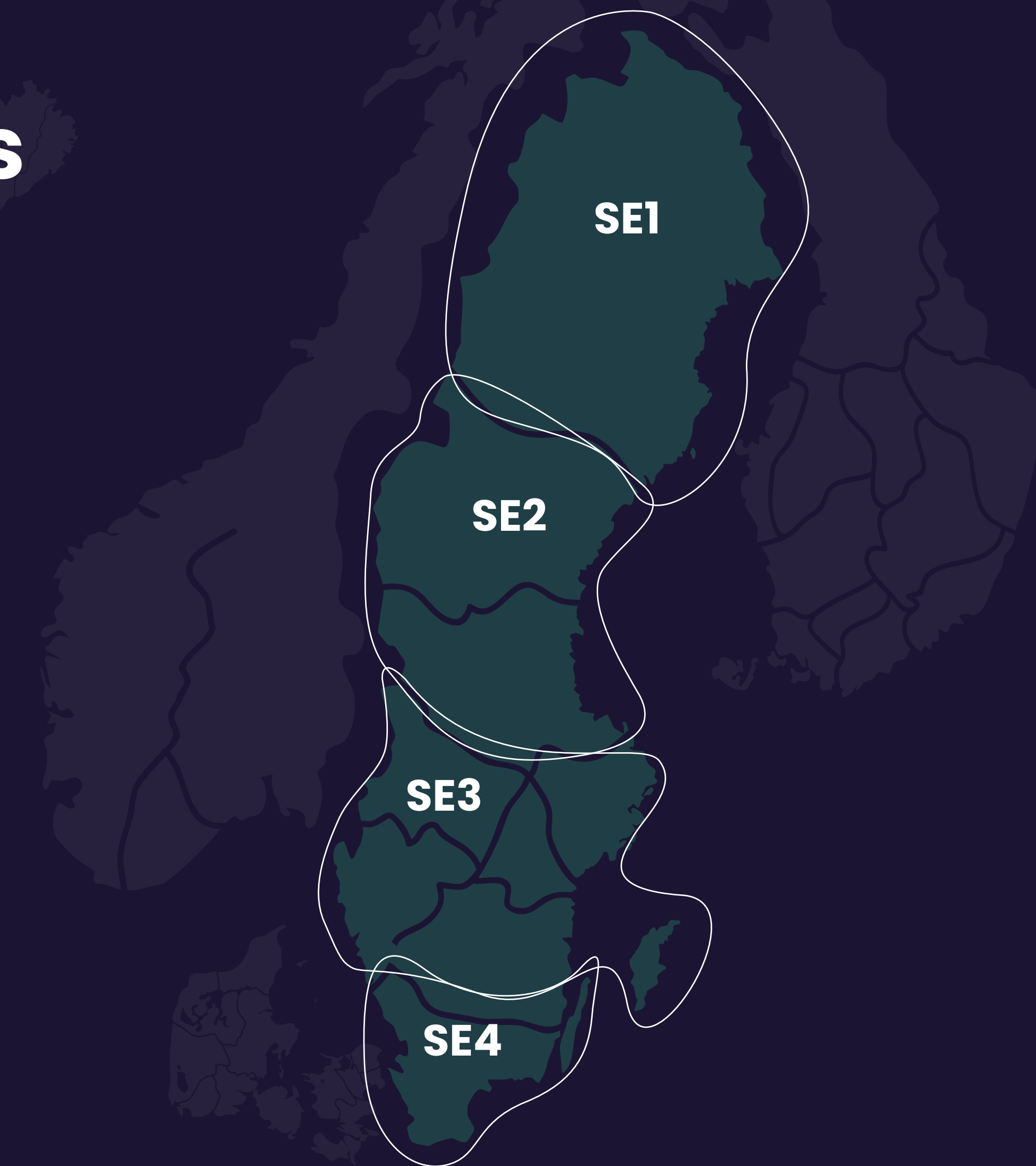
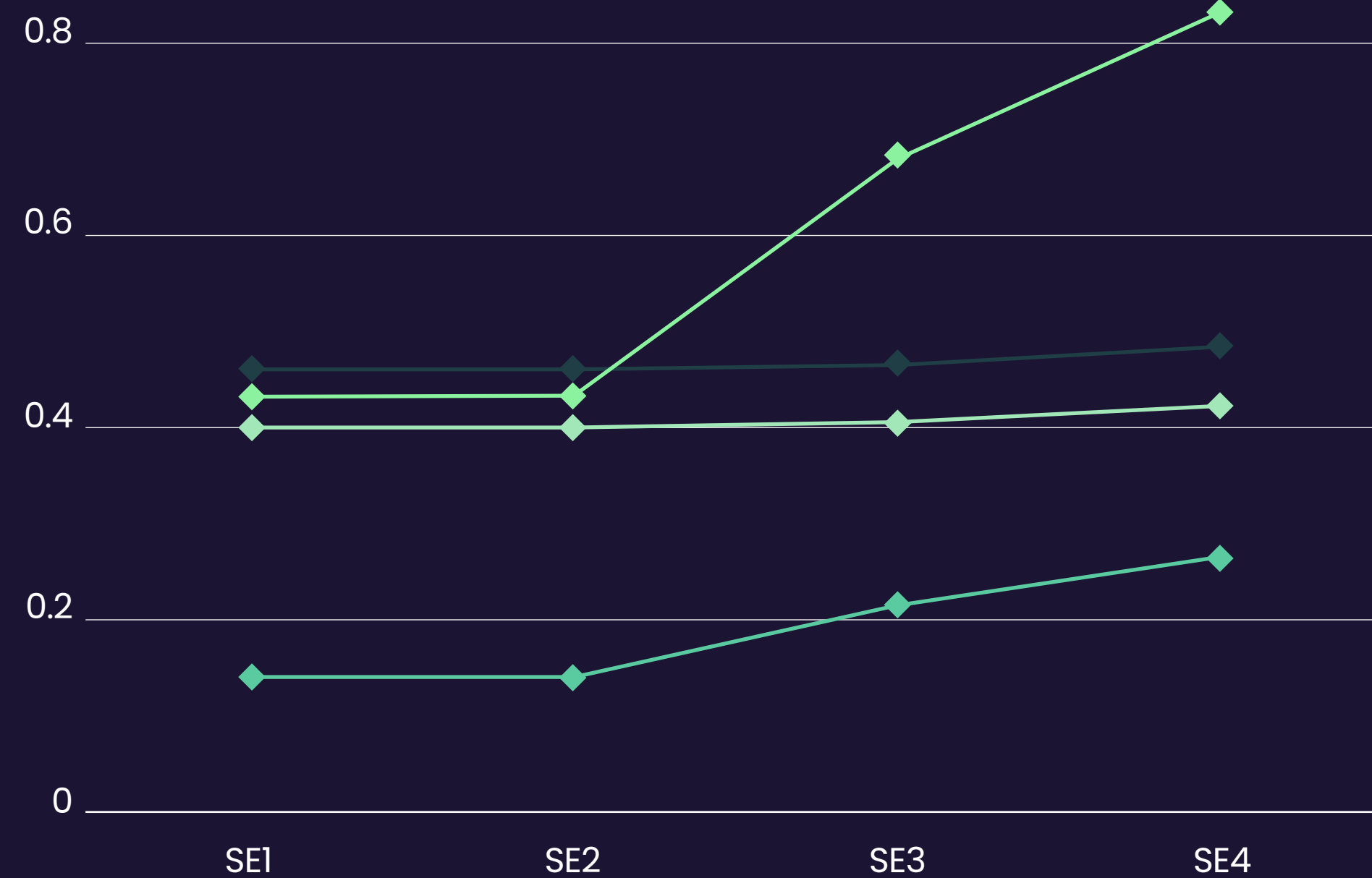


# Average electricity prices


kWh/SEK: Price per price area  
2018 – 2021

Source: <https://elpriser24.se>

◆ 2021 ◆ 2020 ◆ 2019 ◆ 2018



# Market outlook



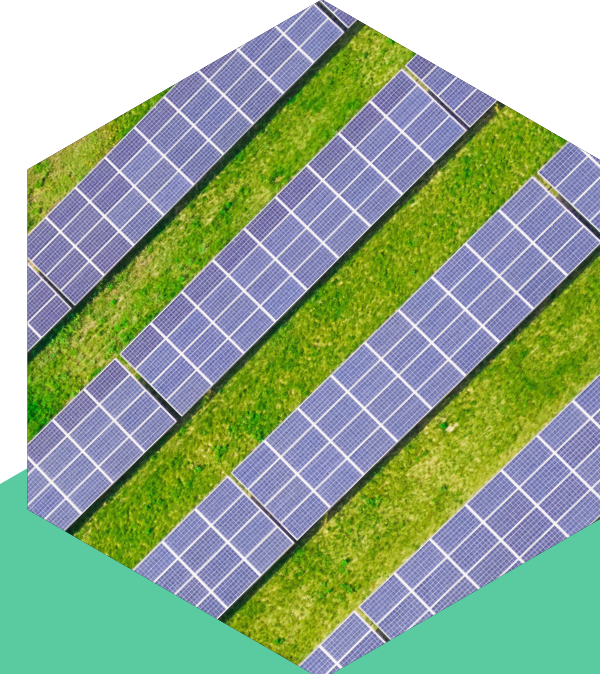
**Emerging  
technology to drive the  
energy transition**



**European power  
pricing expected  
to remain strong**



**Market is seeing a  
rapid increase in focus  
from governments and  
funding vehicles**



**The Nordics is a  
stronghold in renewable  
energy**



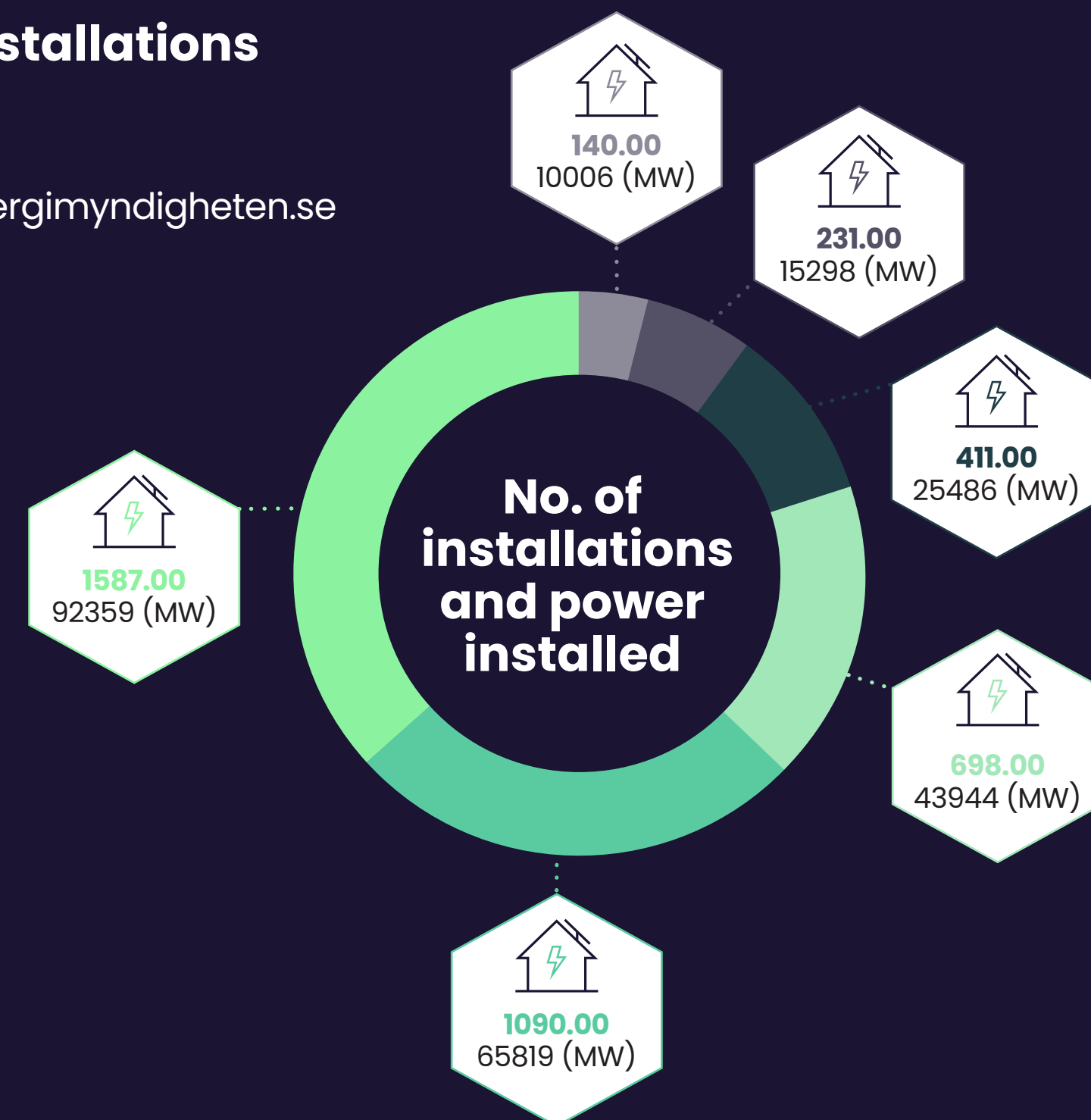
# Solar cell installation opportunity

In Sweden there are **2.1 million villas**, of these we believe that about a **1/4 has suitable roofs** for Northern Lights.

## Solar cell installations 2016–2021

Source: [www.energimyndigheten.se](http://www.energimyndigheten.se)

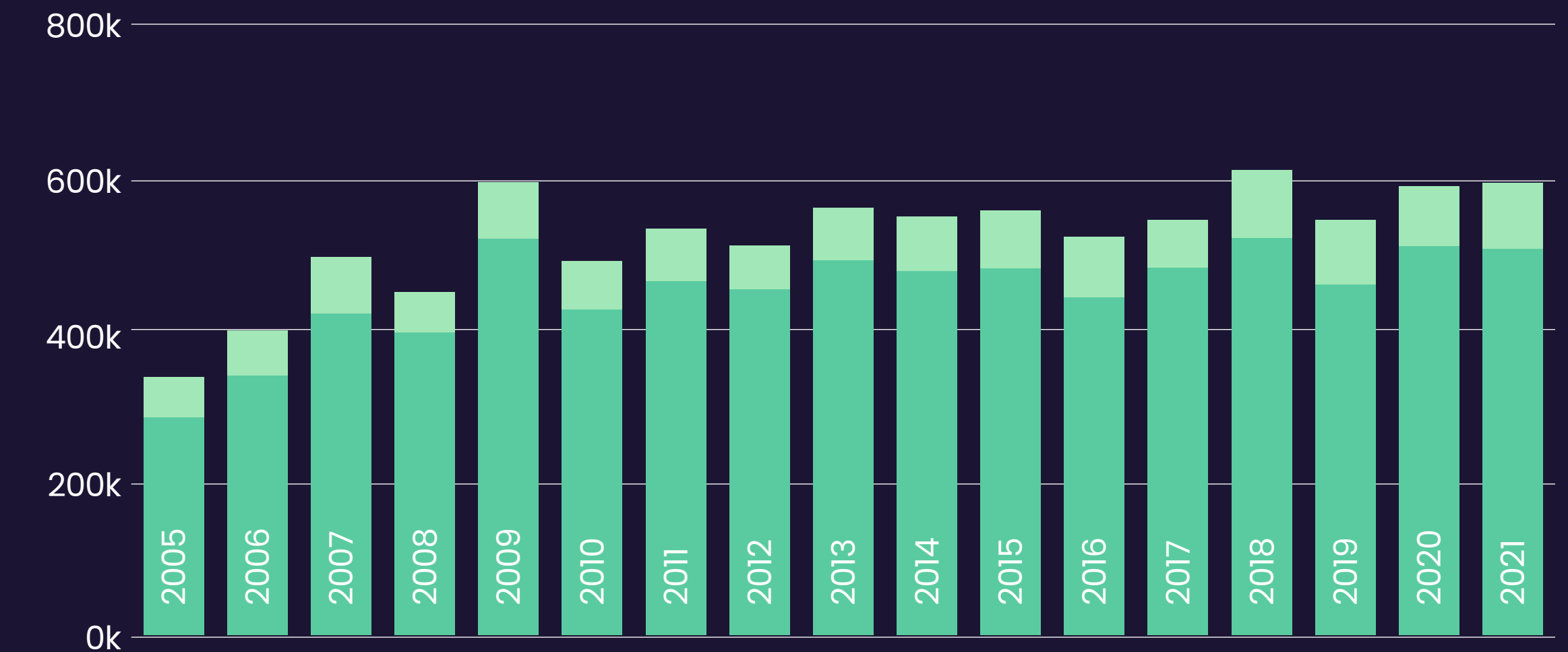
- ◆ 2016
- ◆ 2017
- ◆ 2018
- ◆ 2019
- ◆ 2020
- ◆ 2021



## Number of electricity supplier changes 2005–2021

Source: SKM Market Predictor, Nord Pool

- ◆ Household contracts
- ◆ Other contracts



# 25/75 Deal summary

## 25/75

**The installation of solar panels for you on your roof, in exchange for 25% of all energy produced from these panels.**

**For only SEK 99/month**

- X No huge investment costs**
- X No hassles with installers**
- X No long waiting times.**

Only SEK 99/month for 25% of the energy produced on your roof - without any additional costs.

The limitations of the Swedish electricity grid make it impossible to send as much electricity along the national grid as we wish.

Solving the problem requires much higher transmission capacity, as well as a considerable increase in locally produced energy. In order for us to jointly meet the goals according to the Paris Agreement, we must also increase the amount of environmentally friendly energy produced.

With our newly launched concept the 25-75 deal, we offer the installation of solar panels on your roof, as well as 25% of all energy produced from these panels, for only SEK 99/month.

The remaining electricity needed for your household must primarily be supplied to you from energy produced on your roof, or from solar panels placed near you.

All this in the same company, same for buying the electricity, same for maintain of the solar panels, same for the installation of panel, step by step, Northern Lights fix it all.

- ✓ Analyze of the roof**
- ✓ Agreement proposal & signing**
- ✓ Certified installation**
- ✓ A long-term partnership**

Northern Lights take responsibility and ownership all the way from booked analysis to producing solar cells.







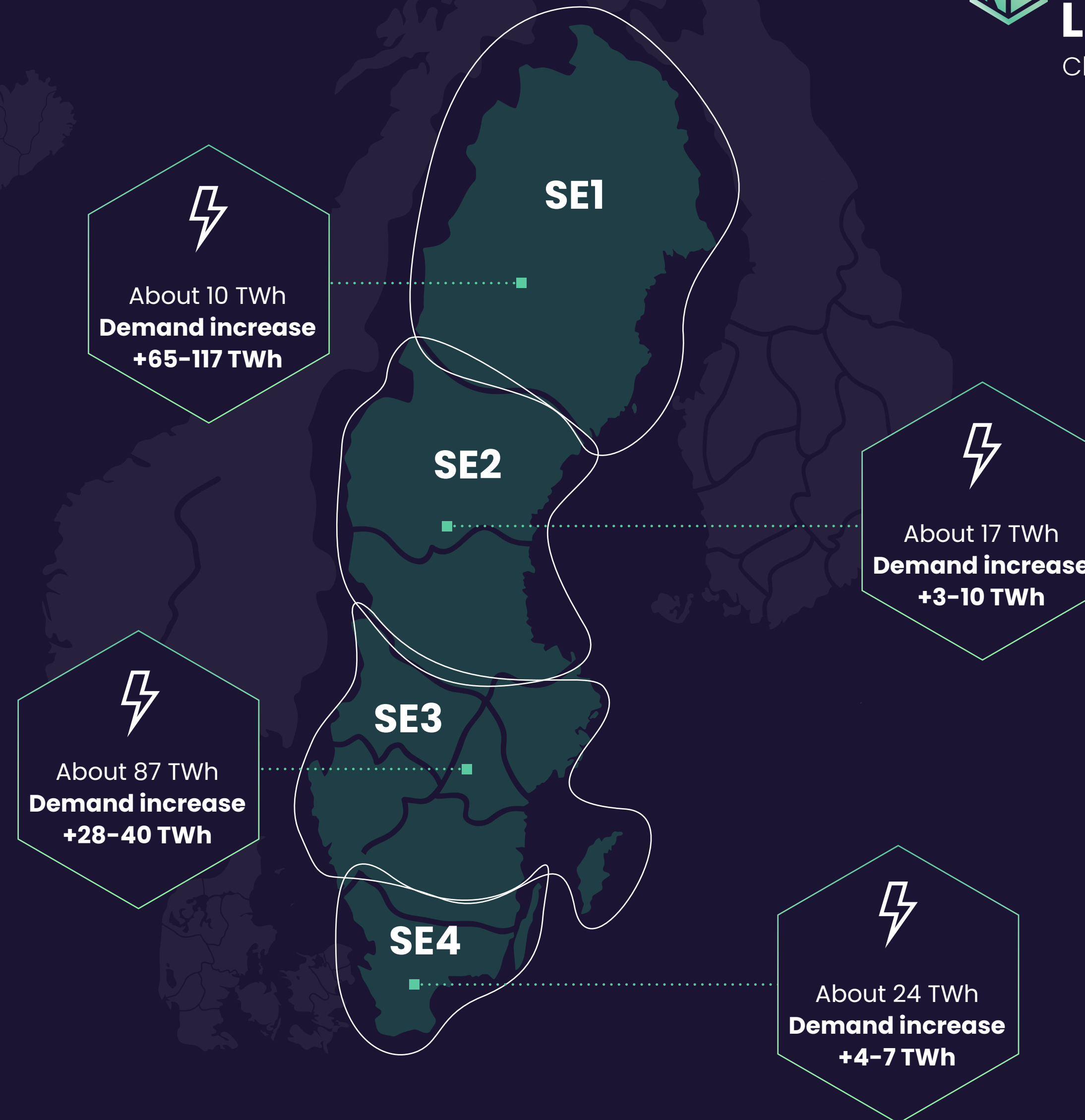
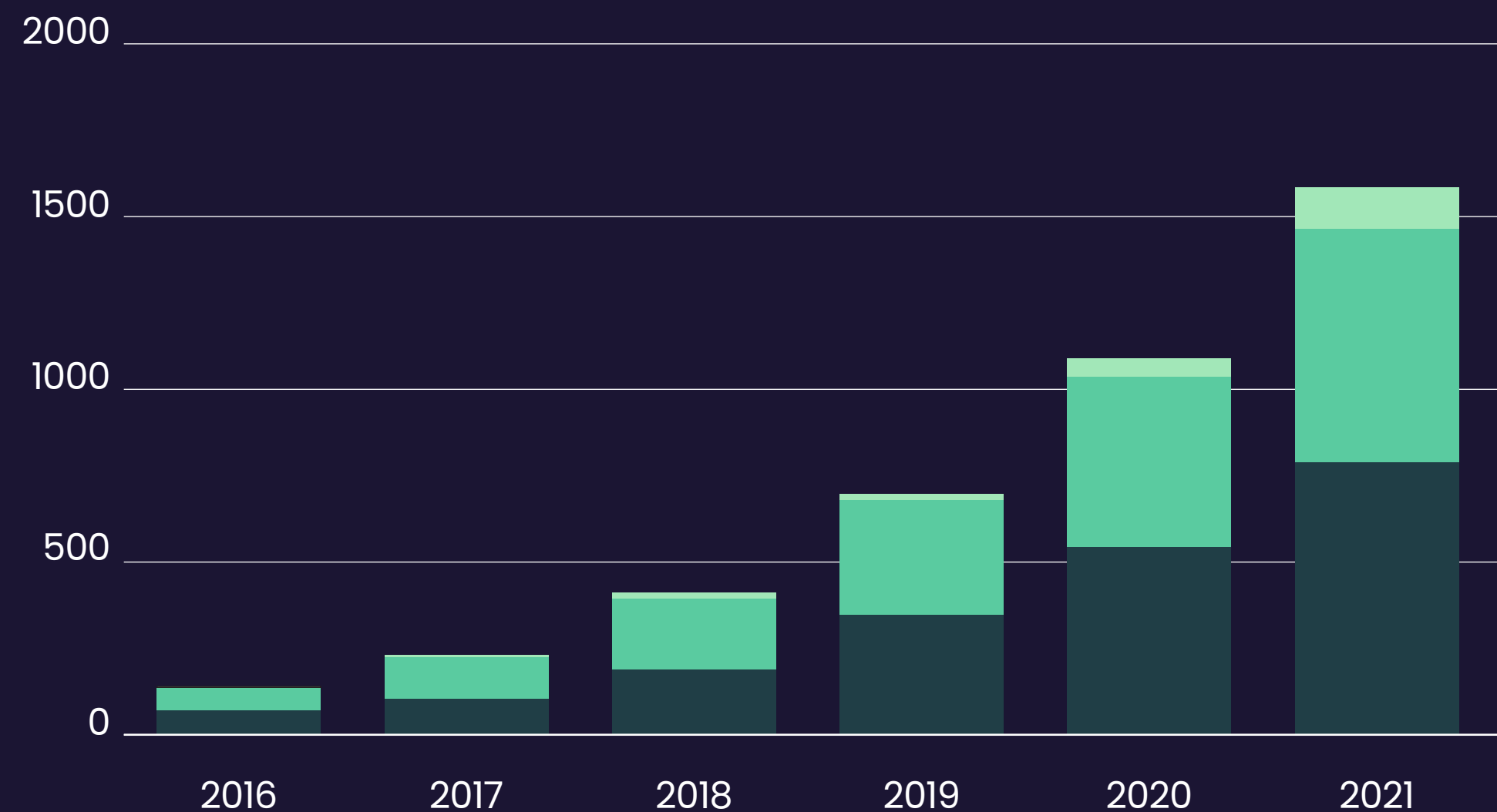
# Electricity demand

Sweden contains 4 different Power Price Areas

Grid connected solar power systems, installed capacity  
2016–2021

Source: SKM Market Predictor, Nord Pool

◆ < 20 kW    ◆ 20 kW – 1 000 kW    ◆ > 1 000 kW

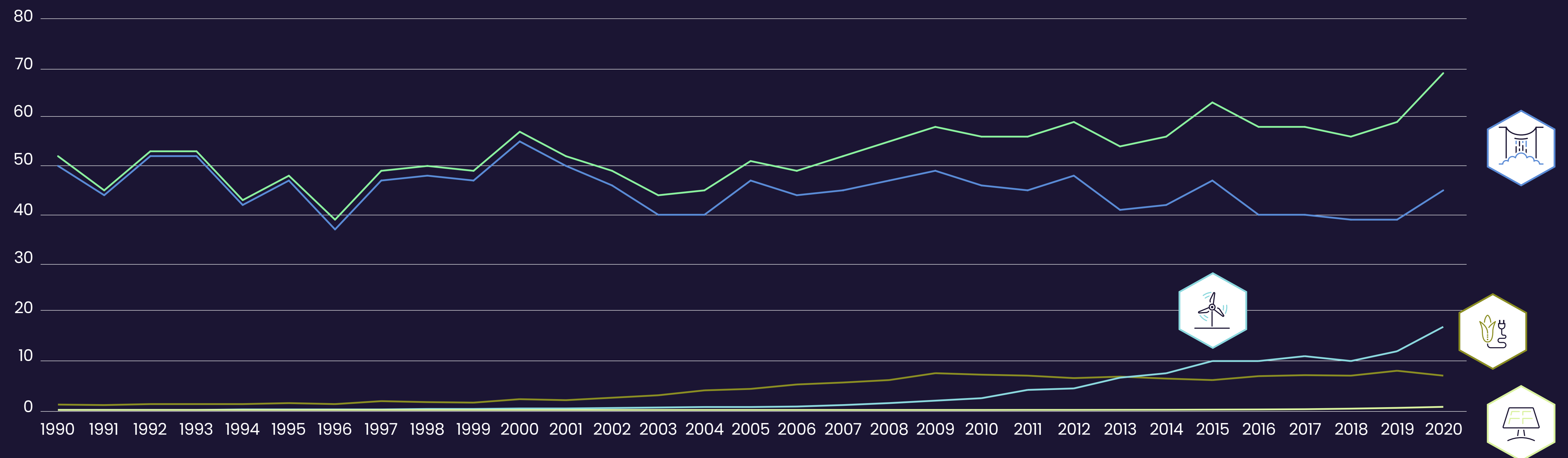


# Share of electricity production

## % Share of electricity production from renewable sources

1990–2020

Source: SKM Market Predictor, Nord Pool



# Åsele park

## Stats

- 70 acres of land.
- SE2 Power Price Area.
- Rising demand for industries in the area.
- Strong connection with municipality for further projects.
- 40 MW Output.
- Set to supply approx 33 000 Households yearly in Sweden.
- Northern part of Sweden.
- Construction to start at Q4 2022, fully constructed Q2 2023.



SE2



# Management team



**Markus Winfridsson**  
Co-founder / Global Business Development

Markus has a solid background as an successful entrepreneur. He has made turn-a-rounds and start-ups. The last 12 years he has spent in the energy sector, starting and building companies such as Sumer ([www.sumer.se](http://www.sumer.se)) and Stella Futura ([www.stellafutura.com](http://www.stellafutura.com)). In just 3 years he made Sumer one of the largest energy retailers in Scandinavia with 380 000 customers and Stella Futura is a leading market player in the environmentally friendly electrical solutions business in Scandinavia.



**Gustaf Teurnberg**  
Co-founder / Global Development Executive

Gustaf has over 5 years of experience in the Swedish Real Estate Market, working at a public traded company implementing new client deals, maintaining existing clients, maintaining leasing clients and construction. Gustaf has been part of a finance start-up focusing on business development and brand development. Over the last two years, he has transferred into the energy market with a role of business development, focusing on brand development, client expansion, acquiring funds and maintaining existing clients.

# Contact

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