

WEBINAR: INVESTMENT SUMMIT



British Embassy



**British Private Debt Options
- High yield fixed income**



🔊 **UK Department for Business and Trade - 10:20 A.M.**

Why Consider Investing in the UK

🔊 **Neil Emberson, CEO of KING - 10:40 A.M.**

Explanation of what is private debt, the risks and the counterparties

🔊 **Andrew Thompson, CEO of London Richmond - 11:10 A.M.**

A British residential real estate developer located in London

🔊 **William Butterwick, from Woodville Consultants Ltd - 11:30 A.M.**

A British company funding litigation cases in the UK



Break - 11:50 A.M.

🔊 **Phil Spencer, CEO of London DE Group 12:10 P.M.**

An international company in the field of buying/selling precious metals and stones

🔊 **Jake Webster, Managing Director of 79th Group 12:30 P.M.**

A British residential real estate developer located in the north of the United Kingdom



KNG

International Advisors

About us

- We are an international wealth advisory and distribution company for global funds and investment instruments. Our services are aimed at individuals, companies, Family Offices, fund managers, AFORES, AFPs and independent financial advisors.
- With more than 25 years of experience in the industry, we have our own network of 120 advisors in Latin America, the Caribbean, Europe, the Middle East and Africa.
- We act as brokers for more than 50 global banks and financial institutions, offering savings and investment solutions to our clients, as well as support to our network of financial advisors.

Why invest?

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Why invest internationally?

- **Diversify and grow capital in other sectors or markets unrelated to yours.**
- Need to protect your savings from inflation.
- International protection/refuge during times of economic and political uncertainty in LATAM and African countries.
- Avoid devaluations of the currencies of LATAM and Africa.
- Personal safety - having more confidentiality



Why invest?

Inflation / 10-Year Bond / Depreciation Against USD (5 and 10 Years)

Country	Annual Inflation Rate in 2024	Annual Rate (10-year bond)	Devaluation against USD Last 5 years	Devaluation against USD Last 10 years
Mexico	4.21%	9.47%	-4.66%	-24.35%
Argentina	117.8%	0% (negative)	-94.14%	-99.18%
Chile	4.50%	5.94%	-14.18%	-34.52%
Peru	1.90%	6.47%	-7.16%	-15.91%
Brazil	4.83%	15.26%	-22.63%	-48.34%
Colombia	5.20%	11.09%	-16.21%	-38.08%
Kenya	2.7%	14.04%	-20.38%	-29.46%
Zambia	16.7%	21.85%	-46.16%	-75.4%
South Africa	4.4%	10.8%	-18.04%	-35.39%

Sources: <http://tradingeconomics.com/bonds> <https://xe.com>



An aerial, grayscale photograph of London, England, featuring the River Thames, the Tower Bridge, and the City of London skyline in the background. The image is used as a background for the text.

What is Private Debt?

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Private Debt

Restrictions and strong regulation of banks after the 2008 Global Financial Crisis – created an important financing market of private non-bank institutions for SMEs and certain sectors.

Global assets under management in Private Debt in 2014 were \$557 billion have grown to \$2 trillion in 2023.

What is Private Debt?

A debt instrument granted to a private company. This loan/financing has a pre-determined term and a promise to pay a specific interest during the term with a defined frequency.

- They are typically not listed on the stock exchange
- It has no liquidity in the short term until its maturity date (if they are transferable to other owners)
- Considered lower risk of Private Equity (shares in private companies) because it has a superiority in the event of liquidation and their backing assets.



Private Debt

Types of Debt

It is important to understand the **terms** and **type of debt**.

What are the rules of how interest is calculated?

How will the principal be paid at the end of the term?

What is the legal structure of debt?

What is the risk against return profile?

What industry are you in?

How senior or junior in debt is the case in a settlement event?

In order of seniority, these are the following types of private debt:

- **Direct loans**
- senior **secured loans** (asset-backed or ATE insurance)
- Short terms (12 months to 60 months)
- Infrastructure Debt (longer terms)
- Mezzanine Debt (Subordinated Debt)
- Debt for real estate, distressed debt, Venture debt.



Private Debt - Direct from the issuer

Loan notes are UNREGULATED investment instruments.

It is very important to know the RESPONSIBILITIES of your COUNTERPARTIES THAT ARE REGULATED - surrounding debt management.

Accounting and Auditors:

Deloitte.

 Grant Thornton

Registrars:

NEVILLE
REGISTRARS

Avenir REGISTRARS

Security Trust

Woodside.

FCA FINANCIAL
CONDUCT
AUTHORITY

T&T

MANAGEMENT SERVICES

 GIBRALTAR FINANCIAL
SERVICES COMMISSION

Insurance ATE (After The Event)

T ALISMAN
I NSURANCE
C OMPANY





CalPERS recalibrates Asset Allocation For July 1st 2025



CalPERS is the largest public pension fund in the US\$442 billion under management, voted to increase its allocations to private equity, private debt and other alternatives

CalPERS is the largest public pension fund in the United States.



With \$442 billion under management, it voted to increase its allocations to venture capital, private debt and other alternative investments

CalPERS (California Public Employees' Retirement System) has a new asset allocation target that includes the following percentages:

- 42% in global equity
- 30% in fixed income
- 15% in real assets
- 13% in private equity
- **5% in private debt**
- *The allocation adds up to 105% due to the 5% allocation to leverage. CalPERS also increased its equity allocation to 50% and boosted fixed income to 28%.*



An aerial, grayscale photograph of London, England, featuring the River Thames and the Tower Bridge. The city's dense urban landscape is visible, with numerous buildings and structures. The text is overlaid on the upper portion of the image.

The portfolio that produces a Regular Passive Income in USD/EUR/GBP

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Why invest?

Example of Private Debt's success in DIVERSIFYING your portfolio

Example of how an investor received the following income payments during 2022 with an investment of \$250,000 when global stock markets dropped by around 20%.



SEVENTY
NINTH™
GROUP

LONDON
DIAMOND & EMERALD FINE JEWELLERY

LOGBOOK
LOANS 247
PAST SHORT TERM LOANS AGAINST YOUR VEHICLE

RICHMOND

Woodville
Litigation
Funding

Fixed Income Instrument	Annual Rate	Allocation	Investment Amount	Annual Income
79TH GROUP	15%	20%	USD 50,000.00	USD 7,500.00
LONDON DE	15%	20%	USD 50,000.00	USD 7,500.00
LOGBOOK LOANS	12%	20%	USD 50,000.00	USD 6,000.00
LONDON RICHMOND	12%	20%	USD 50,000.00	USD 6,000.00
WOODVILLE	12%	20%	USD 50,000.00	USD 6,000.00

Total Gross Income

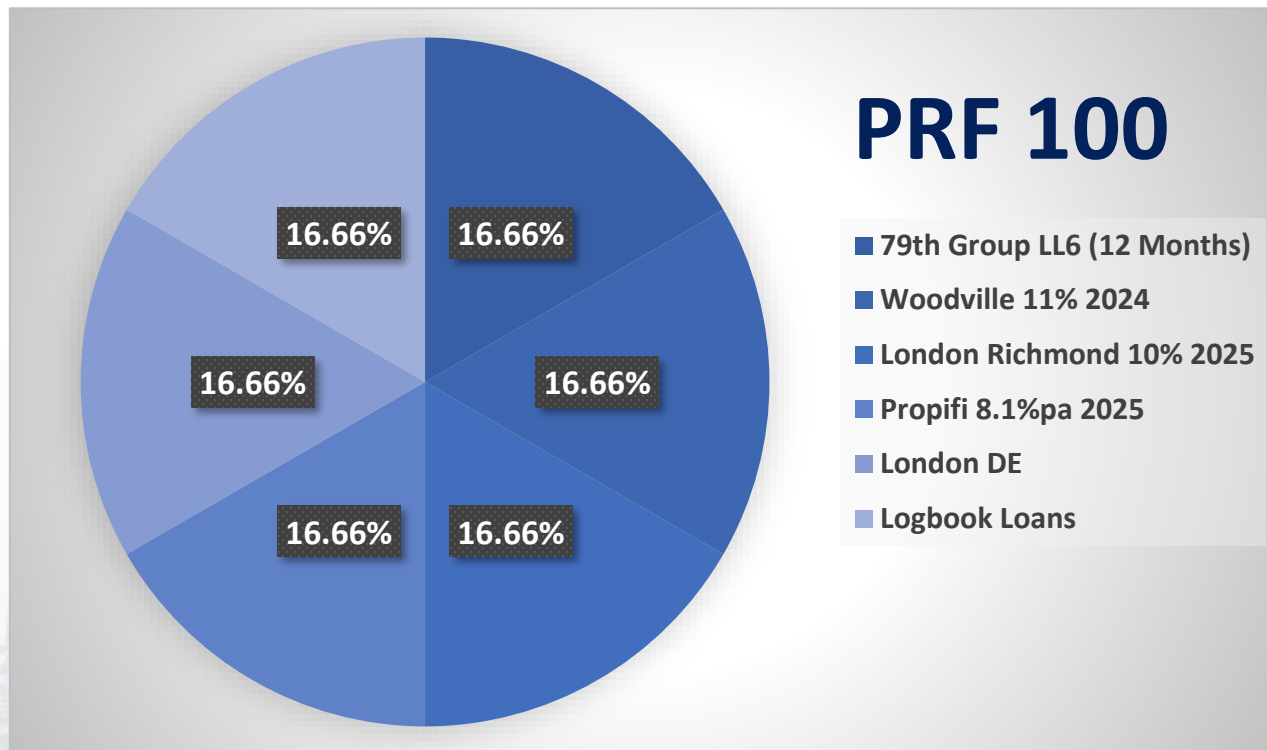
USD 33,000.00



Diversification – Fixed Income Portfolio - PRF 100

Mitigate risks by investing up to 6 bonds and notes

- Different Economic Sectors
- Different Frequencies and dates of interest coupon payments
- Different Issuers - Different Geographic Regions
- Different Maturity Terms
- Different Security Trustees



Diversification – PRF + Systematic Absolute Return Funds (FSRA)

PRF + Growth 70:30

Diversify your current portfolio and allocate a portion to Private Debt that provides Fixed Income and Systematic Absolute Return Funds to grow the value of the portfolio.

PRF + Growth Portfolio Objective 70:30

The 70:30 portfolio is designed to generate frequent income from the fixed income allocation while the fund allocation helps to grow the total value of the portfolio and in turn it is daily liquid. It has the following distribution:

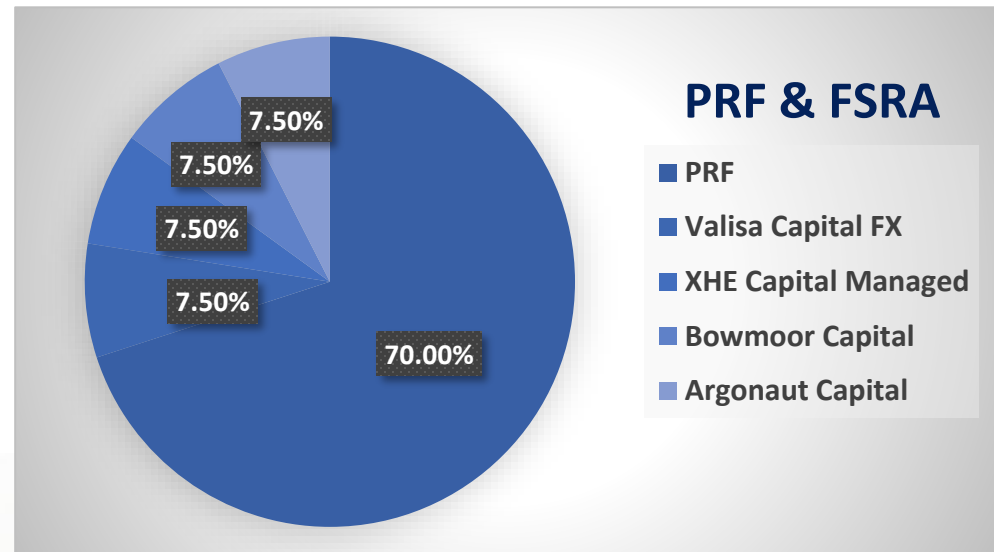
70% in private debt: Focused on providing stable and recurring income.

30% in alternative investment funds:

Intended to grow capital independently of the movements of the traditional financial market, without exposure to the stock market or government bonds.

Investment horizon: 4-5 years.

This portfolio is ideal for investors already exposed to the stock market who are looking to diversify their portfolio and reduce dependence on traditional financial markets.



Diversification: PRF + FSRA + BV – Growth 50:25:25

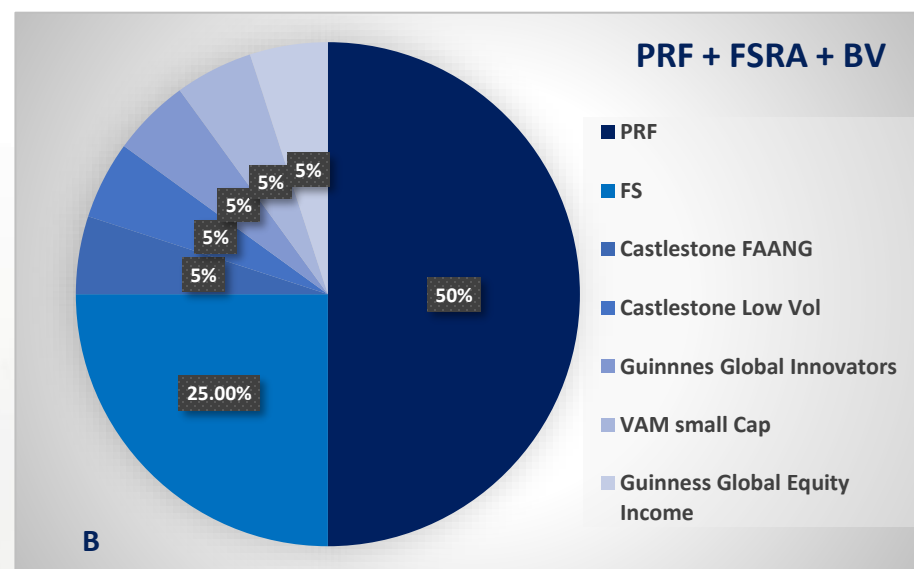
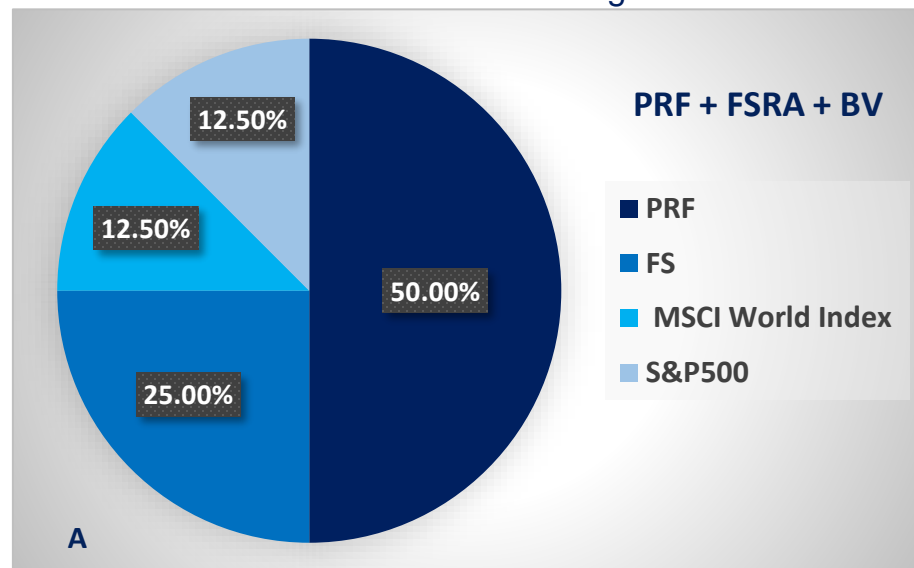
Diversify your current portfolio by allocating a portion to Private Debt that provides a fixed income and another part to equities using TWO unrelated assets: Systematic Absolute Return Funds and the Stock Exchange

Portfolio Objective 50:25:25

The objective of this portfolio is to generate frequent and sustained revenue, combined with long-term growth opportunities. The distribution of investments is carried out as follows:

- **50% in private debt:** This component is intended to generate a stable and recurring income, with the possibility of reinvesting returns to maximise growth..
- **25% in alternative investment funds:** These investments are not linked to stock market performance or government bonds, allowing capital growth independent of traditional financial market movements.
- **25% in global indices/global equity funds:** This part of the portfolio is aimed at capturing growth in global markets through geographic and sector diversification.

This portfolio is ideal for investors seeking a balanced combination of income generation and growth, with an investment horizon of 5 years+. The equity allocation is diversified into equity instruments that will grow in line with global equity markets and alternatives that will generate growth but without stock market dependence.



Diversification: PRF + FSRA + BV – Growth 50:25:25

Portfolio Objective 50:25:25

This portfolio seeks to balance stable revenues and long-term growth with the following distribution:

50% in private debt:

Generate recurring revenue with the option to reinvest.

25% in alternative funds:

Capital growth independent of traditional markets.

25% on global indices/global stock market funds:

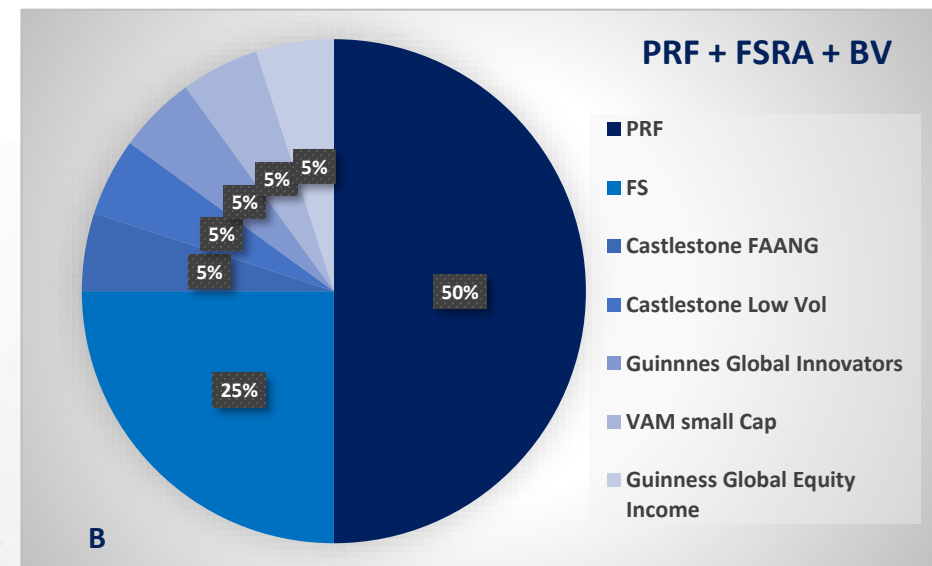
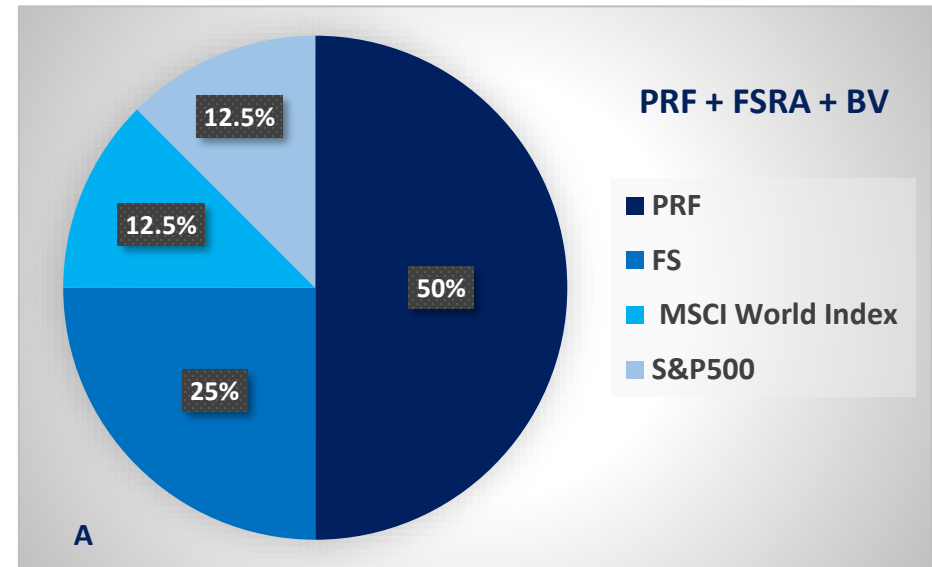
Geographic and sectoral diversification to capture global growth.

Characteristics:

Liquidity : 50% of the portfolio has daily liquidity and 50% will be in installments.

Investment horizon:4-5 years.

Ideal for investors looking to combine revenue and growth in a medium term, with a portfolio capable of performing in different market conditions.



Create high-yield fixed income portfolios

Example of a diversified investment in income instruments from the Fixed Income Investment Simulator on the KNG portal

Investment capital	\$250,000.00
Term	3 years
Establishment cost 0%	\$0.00
Available for investment	\$250,000.00
Net Annual Income	12.6%



Corporate Bonds direct from the issuer

Example of how an investor can receive interest payments as regular income or the option to reinvest...

Coupon Payment Schedule

Payment schedule of interest coupons and return of capital when the bond expires.

					2025	2026	2027	2028				
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Seventy Ninth Luxury Living Six A				\$625.00	\$625.00	\$625.00	\$625.00	\$625.00	\$625.00	\$625.00	\$625.00	\$625.00
Woodville ATE Loan Notes 36 Months						\$1,875.00			\$1,875.00			\$1,875.00
London Richmond (CRECIMIENTO)						\$1,875.00			\$1,875.00			\$1,875.00
London DE 15%				\$781.25	\$781.25	\$781.25	\$781.25	\$781.25	\$781.25	\$781.25	\$781.25	\$781.25
Subtotal				\$1,406.25	\$1,406.25	\$5,156.25	\$1,406.25	\$1,406.25	\$5,156.25	\$1,406.25	\$1,406.25	\$5,156.25
Cumulative total				\$1,406.25	\$2,812.50	\$7,968.75	\$9,375.00	\$10,781.25	\$15,937.50	\$17,343.75	\$18,750.00	\$23,906.25

* Return of principal by maturity of the bond plus the last coupon of interest



Corporate Bonds direct from the issuer

Summary of allocations by instrument, frequency and % of interest coupons and liquidity of the Fixed Income portfolio.

There is also the option via the CIG platform to REINVEST interest coupons to achieve **COMPOUND GROWTH**

CORPORATE BOND NAME	ANNUAL INTEREST COUPON	INVESTED AMOUNT	ALLOCATION	ANNUAL GROSS INCOME (USD)	COUPON PAYMENT FREQUENCY	PARTIAL COUPON PERCENTAGE	PAYMENT DATES	BOND MATURITY DATE
Seventy Ninth Luxury Living Six A	12%	\$62,500.00	25.00%	\$7,500.00	Monthly	1%	Every Month	Mar 2026
Woodville ATE Loan Notes 36 Months	12%	\$62,500.00	25.00%	\$7,500.00	Quarterly	3%	Mar, Jun, Sep, Dic	Mar 2028
London Richmond (CRECIMIENTO)	12%	\$62,500.00	25.00%	\$7,500.00	Quarterly	3%	Mar, Jun, Sep, Dic	Mar 2028
London DE 15%	15%	\$62,500.00	25.00%	\$9,375.00	Monthly	1.25%	Every Month	Mar 2026
Total Investment Amount		\$250,000.00	100%	\$31,875.00				
				Gross Annual Income (USD)	\$31,875.00	12.75% pa		
				Net Annual Income (USD)	\$31,875.00	12.75% pa		





Thank you for your attention...

End of presentation

How to invest?

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TAKE THE NEXT STEP

Make a free appointment/consultation

For more information, details of the funds and their returns, personalized projections and free advice, please contact us:

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- Guayaquil

Chile

- Santiago
- Puerto Vara

Perú

- Lima
- Cusco
- Puno
- Arequipa

Argentina

- Buenos Aires

Bolivia

- Santa Cruz

UK

- Scotland
- UK - London

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Contact details and Social Media

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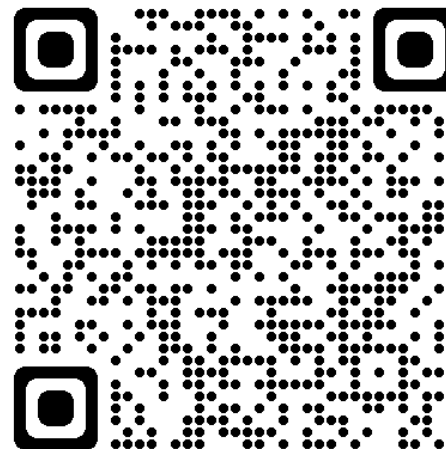


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