



¿What is CIG?

- Bank
- Custodian
- Platform
- Discretionary manager
- Foreign exchange

History and growth

- Established in 1996
- Partner of the London Stock Exchange (LSE)
- Licensing and regulation – Isle of Man Financial Services Authority
- Headquarters in Isle of Man, UK
- Regulated offices in Cape Town & Johannesburg, South Africa
- 200+ Employees
- \$5 billion USD under management
- 1.2 Banking license
- AA+ S&P Credit level

Products and services

- Trading & Stockbroking
- Custody and Administration
- Foreign Exchange services
- Discretionary wealth management
- Structuring of investment funds
- Structured Notes / ETF's

Trade-Ex Platform

- **Open architecture platform:** You can buy and sell assets from any country: stocks, investment grade and high yield bonds, mutual funds, ETFs, structured notes, alternative investment funds
- **BNY Mellon / Pershing** is their custodian (\$42 trillion under custodian)
- **Accounts segregated** by law in Isle of Man, UK, to protect investors
- **Online valuations**
- **Tax benefits within the platform**
- **Online Trading / Telephone Trading**
- **Partial withdrawals from the trading cash sub-account at no cost**
- **Automatic withdrawals to be able to receive regular income**
- **Low cost custodian**
- **Variable commission structures**
- **Versatile – SIPPS / QROPS / Trusts / Bonds / Direct**

Online (demo)

- Access to the [demo portal](#) with the following keys:
- **Username:** NeilDemo / **Password:** Demo007
 - o **Memorable Word:** Cancun / **M. Number:** 232323
- Online – Valuations and Standard Dealing
- Download documents

Account request - KYC

- [Online application](#)
- **Minimum investment for individuals: \$10,000 USD, for companies: \$50,000 USD**
- **CIG Formats:** PAF3 + DDF1 + W-8BEN (*W-8BEN-E Corp / Trust*)
- **ID (POI) Passport or National ID Card**
- **Most recent proof of address (POA)**
- **Proof of income:** 1 month of bank statement
- **All documents must be notarized or accompanied by selfies*, docs are accepted in most jurisdictions.**
- **Scanned and /or signed copies via DocuSign are accepted**
 - * Selfies are not accepted if the client is high risk: PEP or high risk country

Collection structures (2 options):

OPTION 1: With management fee

- **Establishment fee 1% (It is charged at the beginning of the investment, only once) The client has 99% of his capital to invest**
 - o It is deducted from the **CASH REDEMPTION CREDIT** subaccount 0.25% annually for 4 years approx.
- **Collectives Deal Fee: £35 and Equities Deal Fee: 0.25%**
- **Annual custody fee “()” and Investment management fee “[]” (It is deducted from the CASH TRADING subaccount divided into quarterly payments):**
 - **\$25,000 - \$250,000 USD: 1.7% pa (0.9% pa) and [4.5% in 5 years]**
 - **\$250,000 - \$500,000 USD: 1.55% pa (0.85% pa) and [4.25% in 5 years]**
 - **\$500,000 - \$750,000 USD: 1.45% pa (0.8% pa) and [4% in 5 years]**
 - **\$750,000 - \$1,000,000 USD: 1.35% pa (0.75% pa) and [3.75% in 5 years]**
 - **From \$1,000,000 USD: 1.25% pa (0.7% pa) and [3.5% in 5 years]**

* Initial commission for advisor paid quarterly for the life of the investment

OPTION 2: Initial commission of the redemption account

- **Annual establishment fee (the total cost is separated from the initial investment to a redemption account so as not to have to sell investments during the investment path to cover admin costs)**
 - o It is deducted from the **CASH REDEMPTION CREDIT** sub-account.
- **\$25K - \$500,000 USD: 1.45% pa for 5 years approx (0.36% quarterly) [4.5%]***
8.5% goes to **CASH REDEMPTION CREDIT** – client has 91.5% of his capital to invest
- **\$500,000 - \$1,000,000 USD: 1.35% pa (0.33% quarterly) [3.75%]***
7.5% goes **CASH REDEMPTION CREDIT** – client has 92.5% of his capital to invest
- **From \$1,000,000 USD: 1.1% pa (0.275% quarterly) [3%]***
6.5% goes to **CASH REDEMPTION CREDIT** – client has 93.5% of his capital to invest
- **Collectives Deal Fee: £35 y Equities Deal Fee: 0.25%**
- **Annual custody fee: 0.25% pa (annual minimum £220)**
- **Investment management fee: 0.5% pa (This fee is OPTIONAL. It is deducted from the CASH TRADING sub account)**

* Initial commission for advisor

[CLICK FOR STRUCTURE EXAMPLE](#)