

Bienvenido a

DOMINION

## Nuestra **misión**

“

Traducir el complicado lenguaje financiero en productos sencillos para que todos puedan entenderlo.

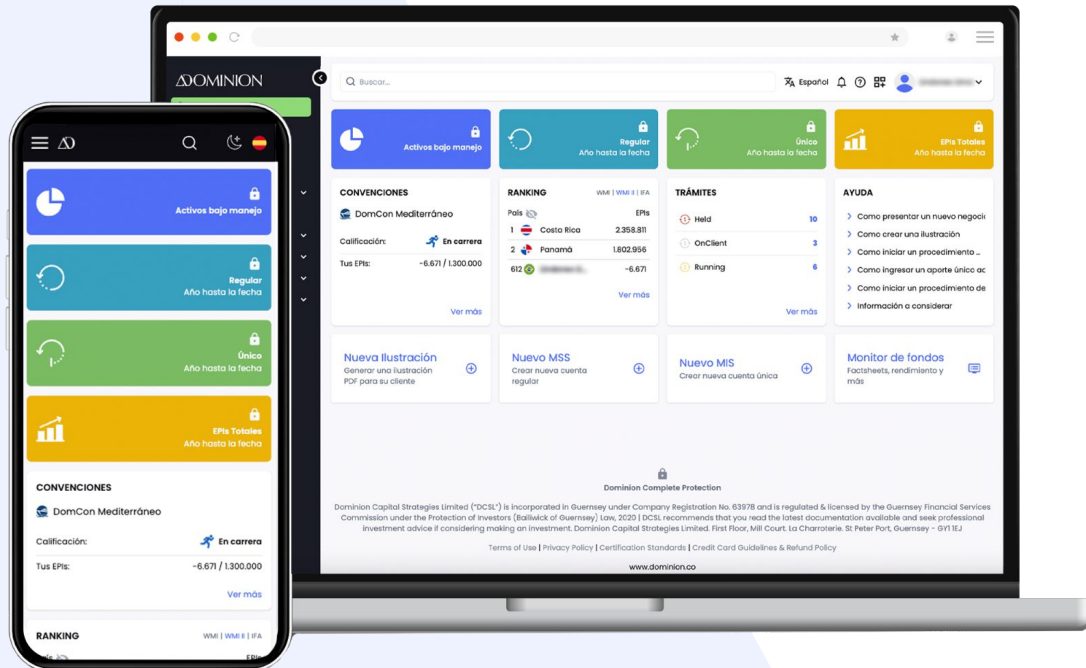
”



**Tim Nelson**  
*Managing Director*

## Acercas de **Dominion**

- Dominion Group fundado en 2004
- Con sede en Guernsey, Reino Unido
- Experiencia en gestión de fondos
- Plataforma de inversión, no productos de seguros
- Regulado y autorizado por la GFSC en Guernsey y la FCA en el Reino Unido
- Cuentas segregadas
- Auditado por PwC



# Nuestro **custodio**

El mayor, el mejor y, por lejos, el banco más fiable del mundo.

**35**

**PAÍSES**

Plantilla de  
53,600  
empleados

**\$53.1**

**BILLONES  
DE DÓLARES**

Assets under  
custody and/or  
administration

**30**

**AÑOS**

Relación con el  
cliente promedio

**+100**

**MERCADOS**

Oferta de  
liquidación

**97%**

**PRINCIPALES  
BANCOS DEL  
MUNDO**



Fuente: Todas las cifras al 31 de marzo de 2025. BNY Mellon, <https://www.bnymellon.com/us/en/about-us/about-bny-mellon.html>

\*El rendimiento de los recursos propios ordinarios fue del 9%. El rendimiento del capital ordinario tangible es una medida no contemplada en los GAAP.

# Cartera Gestión Activa

# Pacific Asset Management

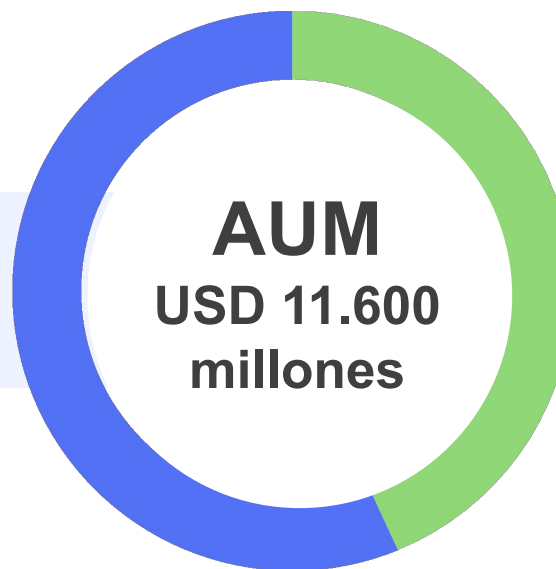
Gestora de activos moderna, muy diversificada y orientada a la tecnología

## 1. Soluciones modernas para asesores USD 6.800 millones

Consultor *multi-assets* con soporte tecnológico  
Soluciones e inversiones con principios ESG

Amplia gama de soluciones *multi-assets* que abarcan estilos de inversión y perfiles de riesgo.

Tecnología y apoyo al asesor.



## 2. Soluciones de gestión única USD 4.800 millones

Gestión activa de alta convicción basada en experiencia

### Renta variable

EE. UU.  
Mercados emergentes  
Renta variable mundial

Renta fija  
Crédito global

Alternativos  
G10 Macro Rates

Fuente: Pacific Asset Management al 30 de noviembre de 2024.

# Nuestras estrategias - Gestión activa de carteras de primera clase

## Especialistas cuantitativos



**Matthew Lamb**  
CEO



**Will Bartleet**  
CIO & PM



**Will Thompson**  
CSO & PM



**Louis Cucciniello**  
Portfolio Manager



**Ross Wright**  
Portfolio Manager



**Laura Robins**  
S. Investment Analyst



**Lucian De Boinville**  
Snr. Investment Analyst



**Henry Littleworth**  
J. Quantitative Analyst



**Edvardas Moseika**  
Quantitative Analyst



**Aurimas Martinkevičius**  
A. Quantitative Analyst

## Análisis e investigación de Multi-asset

## Direct Equity Team - DGT



**Christian Cole**  
Head of Equity Strategy

## Emerging Markets Equities



**Matt Linsey**  
Portfolio Manager



**Kamil Dimmich**  
Portfolio Manager



**Robert Holmes**  
Portfolio Manager



**Mark Latham**  
Strategist



**Julia Varesko**  
Senior Analyst

## Longevity & Social Change



**Chris Fidyk**  
Portfolio Manager



**Imogen Tyer**  
Research Analyst



**Sam Lewis**  
Research Analyst

## North American Equities

## G10 Macro Rates



**Shayne Dunlap**  
Portfolio Manager



**Richard Marshall**  
Portfolio Manager



**Oleg Gustap**  
Portfolio Manager



**David Cockerton**  
Regional Director  
– Middle East & Asia



**Freddie Streeter**  
Head of Global Solutions



**Ben Sears**  
Head of UK Solutions



**Jeremy Krausz**  
Associate Director



**Elliott Kibble**  
Associate Director



**Adella Hives**  
Junior Associate Director



**Simon Lowans**  
Chief Marketing Officer



**Emma Church**  
Marketing Manager



**Iva Piskacova**  
Marketing Executive

## Marketing y apoyo comercial

# Nuestro **modelo**



Relaciones a largo plazo  
con asesores financieros



Acuerdos de referencia  
con asesores

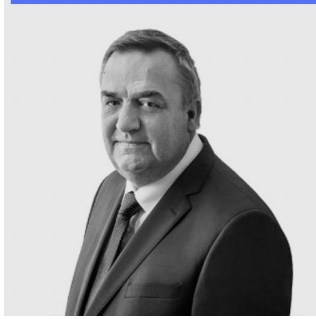


Comisiones iniciales  
y permanentes



Plataforma 100%  
autoservicio sin papel

# Board y Alta Gerencia



**Tim Nelson**  
Chairman



**Richard Rogers**  
Director, Global Sales  
& Inst. Relations



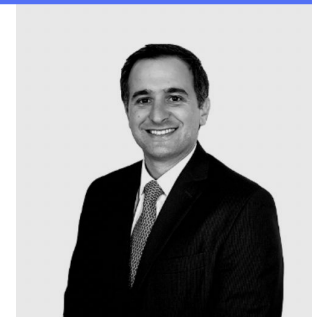
**Jason Le Roux**  
Director, Chief  
Operating Officer



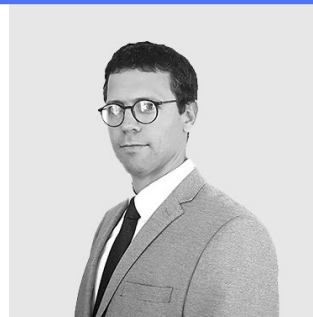
**Federico Cella**  
CEO



**James Greco**  
Director, Market  
Development



**Pablo Paladino**  
Chief Commercial  
Officer



**Pedro Vargas**  
Chief Legal Officer



**Matthew Wrigley**  
Non-Executive  
Director

# Carteras Gestionadas Activamente

Estrategias de inversión preconfeccionadas para el perfil de riesgo de cada inversor. Gestionadas por nuestro propio equipo **regulado por la FCA** en Londres.



# Gestoras de **fondos**



# Plataforma de **última generación**

## Características principales

- ✓ Acceso total a la cuenta
- ✓ Valuaciones diarias
- ✓ Transacciones 100% online sin papel
- ✓ Monitor de fondos
- ✓ Apta para versiones web y móvil
- ✓ Disponible en español, inglés, portugués, japonés y chino tradicional y simplificado
- ✓ Cumplimiento de más de 20 normas internacionales (PCI DSS, ISO 27001, eIDAS, SOC, NIST CSF, etc.) que hacen que la plataforma sea segura y fiable



# El camino hacia el futuro



Fortaleza institucional  
& Jurisdicción sólida



Distribución  
de alta calidad



Soluciones modernas,  
transparentes  
y flexibles



Plataforma de  
servicios de alta  
tecnología



Gestión de activos  
activa y rentable



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GY1 1EJ | Tel. +44 1481 734 343 | [www.dominion-cs.com](http://www.dominion-cs.com)

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