



DOMINION
CAPITAL STRATEGIES



NUESTRA
COMPAÑÍA

NUESTRA MISIÓN

“Traducir la complicada jerga financiera a productos & servicios simples que todos puedan comprender”



Tim Nelson
Managing Director



NUESTRA
COMPAÑÍA

ACERCA DE DOMINION

- Grupo Dominion fundado en 2004
- Con sede en Guernsey, Reino Unido
- Origen en gestión de fondos
- Plataforma de inversión, no de seguros
- Licenciado por GFSC en Guernsey y por FCA en el Reino Unido
- Oficial Informante sobre Lavado de Activos (MLRO) independiente y gestor de cuentas segregadas
- Auditado por PwC



NUESTRO CUSTODIO

- El mayor, mejor y por lejos, el banco más confiable del mundo.



BNY MELLON

\$2,2

TRILLONES

Activos bajo manejo

\$41,7

TRILLONES

Activos bajo custodia
y/o administración

35

PAÍSES

52.000 empleados

Fuente: BNY Mellon al 31 de Marzo, 2021



PRESENCIA GLOBAL

- Ventas y equipo de inversión (DAM) (Londres)
- Casa Matriz (Guernsey)

- Ventas y Oficina de Servicios LATAM (Uruguay)

MODERNA PLATAFORMA DE INVERSIÓN



Nuestros Productos

Estabilidad política y jurisdicción confiable
Diversificación de divisas
Eficiencia de costos y la mejor flexibilidad del mercado
Transparencia



Nuestros Fondos

Gestión activa de la cartera
Sin fondos espejo
Activos subyacentes asignados a través de clases de acciones institucionales



Nuestro Modelo

Relaciones de largo plazo con asesores financieros
Comisiones iniciales y basadas en activos
Plataforma de servicio 100% digital

BOARD & TOP MANAGEMENT



Tim Nelson
Managing Director

Sales Director of Scottish Mutual Int.
Sales Director of Scottish Provident Int.
Assoc. Member of the Chartered Ins. Inst.



Richard Rogers
Director

Skandia Sales Director
Eagle Star Director



James Greco
Director

Clerical Medical Investment Group
J.M. Rothschild Intl. Assurance
Scottish Amicable Intl. Life



Federico Cella
Operations Director

AIVA Co-Founder & Managing Director
Lynkos Founder & CEO
Board Member at Endeavor



Pedro Vargas
Legal Director

AIVA Old Mutual Legal Director
WPA Founder



Arjen Los
Investment Director

Built the Dominion Investment Team
Partner & CIO at Bacon Investment
Advisers
Director of Equity Research at Merrill
Lynch



Carlos Parra
Business Development Director

AIVA Co-Founder & President
Blue Cross Blue Shield UY Co-Founder
Access One Co-Founder



Pablo Paladino
Sales Director

AIVA Old Mutual Sales Director

INVESTMENT TEAM



Arjen Los
Group CIO

Built the Dominion Investment Team
Partner & CIO at Bacon Investment
Director of Equity Research at Merrill
Lynch



Alessandro Hor
Investment Manager

Equity Dealer at Bacon Investment
Head of Risk Assessment at Dominion
Joined Dominion in 2005



Paolo Baccanello
Investment Manager

Fund Manager at Zest Asset Mgmt
Head of Equity Research en Merrill
Lynch
Joined Dominion in 2005



Fred Baccanello
CFA – Investment Manager

Investment Manager at DGT
Equity Research at Banco Renaissance
Capital
Joined Dominion in 2009



Christian Cole
Equity Analyst

Senior Research Assoc. at Sanford C.
Bernstein
Research Analyst at Royal Capital
Management
Joined Dominion in 2015



Edvardas Moseika
Quantitative Analyst

Research & Data Gathering Manager
Financial Research Division at ECB
Joined Dominion in 2014

PROCESO DE SELECCIÓN DE FONDOS

+ 90.000 fondos

AUM +\$200M

AUM de los fondos deben superar los \$ 200 millones

3-5 estrellas de Morningstar

Más de 3 estrellas Morningstar

Trayectoria

Trayectoria mínima de 10 años

Administrador

Mismo administrador durante los últimos 3 años

Rendimiento

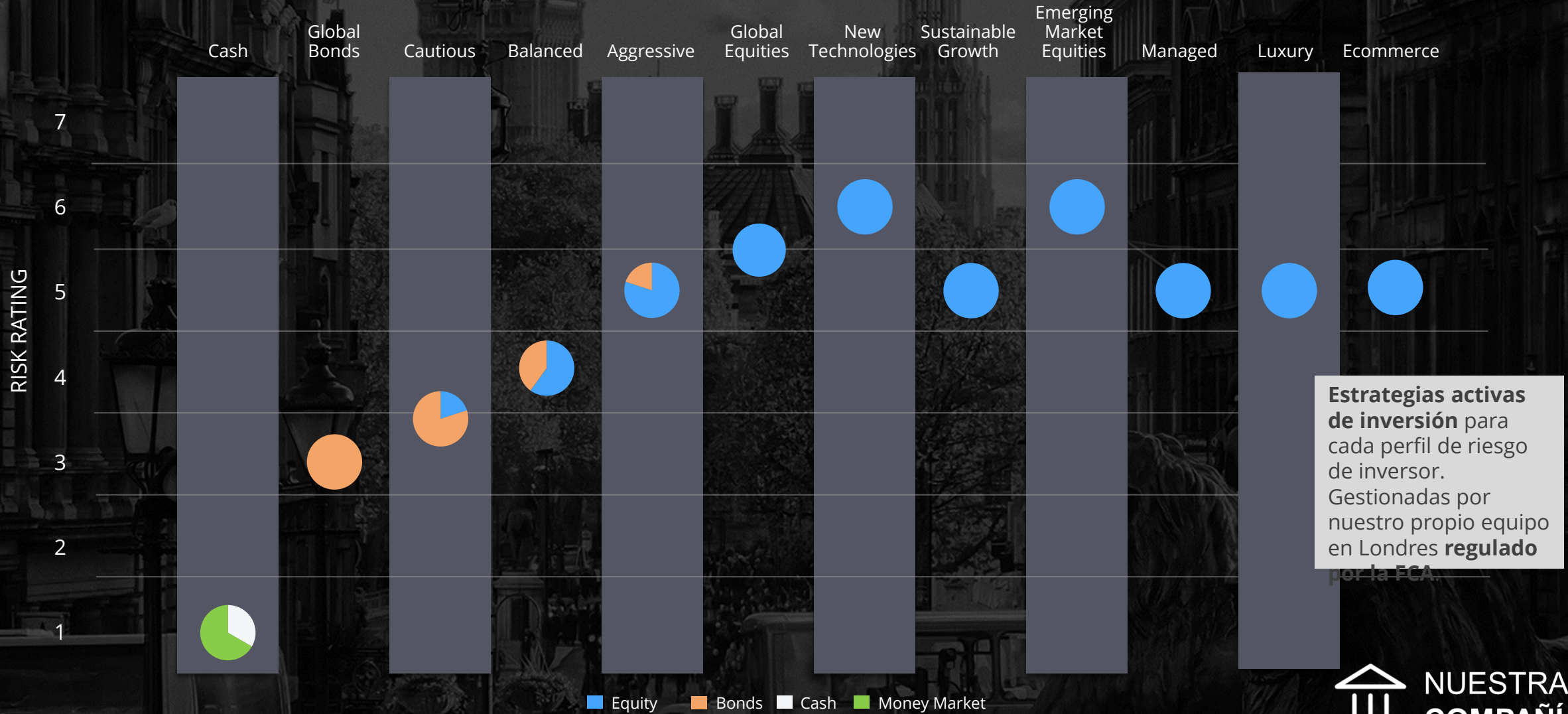
Rendimiento superior al benchmark durante los últimos 1, 3, 5 y 10 años

≈ 50 fondos

ADMINISTRADORES DE FONDOS



PORTAFOLIOS DE GESTION ACTIVA



Estrategias activas de inversión para cada perfil de riesgo de inversor. Gestionadas por nuestro propio equipo en Londres **regulado por la FCA.**

PLATAFORMA DE ÚLTIMA GENERACIÓN

DOMINION
CAPITAL STRATEGIES

12

CARACTERÍSTICAS CLAVE

Acceso total a las cuentas

Valuaciones diarias

Monitor de fondos

Ilustraciones en línea

Acceso directo a las operaciones

Centro de ayuda y tutoriales

Transacciones 100% en línea

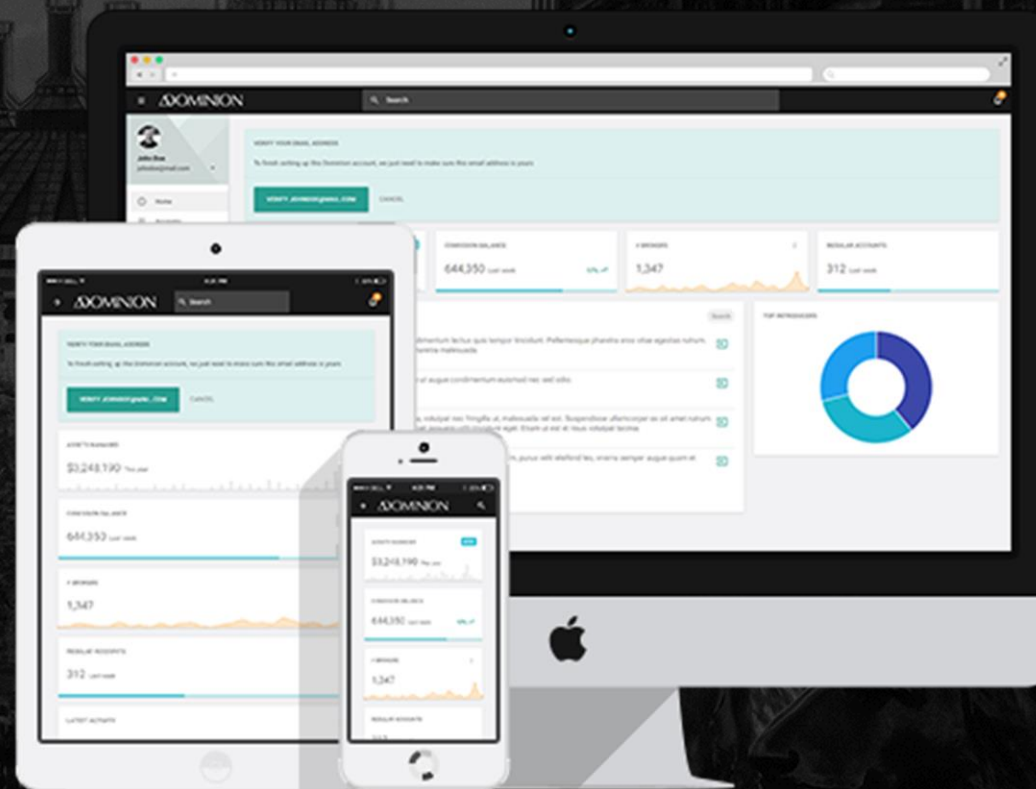
Gestión de comisiones multinivel

Pago directo de comisiones

Multi lenguaje

Web y mobile

Los mayores estándares de seguridad



NUESTRA VISIÓN

Soluciones modernas,
transparentes y flexibles

Plataforma de servicio de
alta tecnología

Gestión activa de
inversiones y fondos
costo-eficientes

Solidez institucional &
seguridad jurisdiccional

Distribución de alta calidad



The logo for Dominion Capital Strategies features a stylized 'D' symbol to the left of the word 'DOMINION' in a large, bold, sans-serif font. Below 'DOMINION' is the phrase 'CAPITAL STRATEGIES' in a smaller, all-caps, sans-serif font. The background of the slide is a dark, grayscale image of a city street with historic buildings and a clock tower.

DOMINION CAPITAL STRATEGIES

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