



Heathe St Clair

Independent Financial Advisor

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Dependable retail sales professional with experience in dynamic, high-performance environments. Skilled in processing transactions, handling cash, using registers and arranging merchandise. Maintains high-level customer satisfaction by smoothly resolving customer requests, needs and problems. Reliable, top-notch sales associate with outstanding customer service skills and relationship-building strengths. Dedicated to welcoming customers and providing comprehensive service. In-depth understanding of sales strategy and merchandising techniques. Motivated Sales professional with demonstrated success in merchandising and strategic development. Confident and persuasive with exemplary product knowledge. Recognized for advanced sales and merchandising skills.



Skills

- Sales trends ● ● ● ● ●
- Excellent Communication ● ● ● ● ●
- Teamwork and Collaboration ● ● ● ● ●
- Problem-Solving ● ● ● ● ●
- Cultural Awareness ● ● ● ● ●
- Decision-Making ● ● ● ● ●
- Dependable and Responsible ● ● ● ● ●
- Critical Thinking ● ● ● ● ●



Work History

● Sales Associate Specialist

Karisma Hotel Group, playa del carmen

- Helped customers complete purchases, locate items and join reward programs.
- Used consultative sales techniques to understand customer needs and recommend relevant products and services.
- Increased sales and customer satisfaction through personalized servicing.
- Checked pricing, scanned items, applied discounts and printed receipts to ring up customers.

2020-11 - 2022-01

2003-08 - 2020-02

President

STC Hospitality, New York

- Developed and implemented new strategies and policies to establish long-term business objectives and provide strong and sustainable organizational leadership.
- Achieved under-budget and on-time project management to adhere to project goals.
- Oversaw hiring, adding valuable, talented professionals to strengthen management team.
- Employed optimal safety practices to reduce worksite complaints and hazards.



Education

High School Diploma

The Armidale School - Armidale, NSW Australia

1992-02 - 1996-12