

ALESSANDRO CRISPINO

Cali, Colombia | +57 321 641 6264 | crispino.barragan@gmail.com

FINANCIAL MANAGER

Industrial Engineer and Master in Finance with 20+ years of progressive development in financial and investing companies. Experienced in financial management, treasury management, portfolio management, and risk management. Advisor and consultant in financial planning, project structuring, company valuation and financing.

SKILLS & EXPERTISE

- Portfolio Management
- Risk Management
- Treasury Management
- Accounting Reports
- Fundamental Analysis
- Cash Flow
- Project Valuation
- Company Valuation
- Financial diagnosis

PROFESSIONAL EXPERIENCE

INVESTMENT BANKER | MAY 2023 TO DATE

Investment banking for SMEs

- Financial Consulting: Financial Diagnosis, Financial Planning, Cash Flow Management, Pricing and Interim Financial Management.
- Valuation: Company Valuation, Project Valuation, Merger and Acquisitions.
- Debt procurement: Financial readiness, debt achievement, structuring of alternate debt vehicles.

PARTNER TRADER | RK INVESTORS | JULY 2018 – MAY 2023

Investment fund with allocations in foreign exchange markets, commodities, stocks, derivatives and fixed income portfolio that includes sovereign and corporate debt.

- Helped found the company dedicated to the management of cash surpluses.
- Analyzed and chose the platforms and brokerage partners.
- Designed investment and risk management policies.
- Associate trader in currencies, fixed income, stocks, stock indices and currencies.
- Portfolio manager in fixed income.
- Market and risk analysis using the Thompson Reuters Eikon tool.

SECTOR LEADER | SECRETARIAT OF ECONOMIC DEVELOPMENT | AUG. 2016 – JULY 2018

The secretariat of Economic Development at the municipality of Cali aims to guide and lead the formulation of economic development policies for commercial, business and tourism activities, leading to the creation or revitalization of companies, the generation of employment and new income for citizens.

- Lead the strengthening of entrepreneurial, MSMEs and larger companies in the Municipality of Santiago de Cali.
- Fostered strategies to encourage employment, entrepreneurship and income generation in the Municipality of Santiago de Cali.
- Determined approaches for the formalization of employment and productive divisions. - Lead strategies for the development of the local, regional, national and international markets of the strategic economic sectors of the Municipality.
- Created procedures to attract investment to the Municipality.
- Guided the strategies that improved the Municipality for fostering business and economic growth.

- Elaborated and imparted guidelines for the formation and training of work and entrepreneurship of people in the Municipality, in coordination with the competent bodies.
- Proposed financing, co-financing and support mechanisms for the economic development of the Municipality.

DAY TRADER | ALIANZA VALORES SCB | JULY 2017 – SEP 2015 – SEP. 2016

- Trader of fixed income assets, mainly Colombian Sovereign Debt.
- Trader in USDCOP currency
- Market and risk analysis using the Thompson Reuters Eikon tool.

RISK AND FINANCIAL MANAGER | TRADING FINANCIAL GROUP S.A. | JUNE 2008 – JUNE 2012

Investment fund with allocations in international markets, currencies, commodities, stocks, derivatives, and fixed income portfolio that included sovereign and corporate debt.

- Established the risk control methodology under policies and guidelines proposed with the board of directors.
- Oversaw the development and implementation of portfolio strategies, coordinated with portfolio managers, in accordance with company policies and risk metrics
- Performed analysis of new financial products and tools used by the trading desk.
- Responsible for accounting and legal reports.
- Prepared well structured presentations for the board of directors on financial and risk management of the company.
- Leader of the risk committee.
- Member of the investment committee.
- Worked alongside with the IT department and accounting department in IT project for the firm's software.

INSTITUTIONAL BUSINESS DIRECTOR | GIROS & FINANZAS C.F.C S.A. | JUNE 2005 – JUNE 2008

Giros y Finanzas is a financial institution designed to serve mainly the foreign exchange business, that is, the payment and sending of money orders and the purchase and sale of foreign currency; but without neglecting the financial business.

- Commercial direction of foreign currency trade with corporate counterparties.
- Built and maintained corporate and financial relationships to develop new products.
- Implemented the collection of first and third-party invoices worldwide to more than 90,000 agencies within 150 countries; handling clients such as pension funds.
- Implemented massive collection for corporations at national level within 125 agencies and in 45 municipalities which increased the P&L of the agencies by more than 15%.
- Marketing of new products.

TREASURER | TRANSTEL S.A. | JUNE 1997 – FEB 2001

Transtel S.A. was a holding for 10 telecommunications companies in Colombia which offered telephone, internet and subscription television services.

- Administered the economic resources of the company under cash flow parameters.
- Developed the treasury department.
- Managed and structured all financial products of Transtel S.A. and its affiliates, including legal and accounting structuring.
- Established the collection system within financial and non-financial entities.
- Built and maintained strong relationships with counterparts in connection with Transtel's asset management activities, which grew to receive from zero to 50 billion Colombian pesos.
- Participated in the bond issue of Transtel S.A. in the American money market.

GAP UNIT DIRECTOR | INTERBANCO S.A. | APRIL 1996 – JUNE 1997

GAP stands for asset and liability management. The unit or department also monitored and controlled market risk, credit risk, interest rate risk, currency risk and counterparty risk for the trading floor.

- Asset and Liability analysis focused on the measurement of interest rate risk, liquidity risk and currency risk.
- Credit analysis on issuers and counterparties focused on presentation to the board of directors for the definition of limits on investment and operations, as well as constant surveillance.
- Modeling of Treasury projections in order to manage short term funding and fulfill bank policies and legal guidelines.
- Performed analysis of new financial products proposed by business divisions.

TRADER | INTERBANCO S.A. | MARCH 1994 – APRIL 1996

Portfolio manager and trader at the trading floor of the bank.

- Supervised resources and investment of monetary surpluses.
- Portfolio manager of the short end of the curve.
- Fixed income trader.
- Drafting of the Interfinanciero, a specialized report on economic perspective, investments in legal currency and behavior of currencies.
- Client management in currency management, capital market and fixed income securities.

EDUCATION AND OTHER INFORMATION

Bachelor of Industrial Engineer, Pontificia Universidad Javeriana, Cali (Colombia)

Master in Finance, Universidad EAFIT, Cali (Colombia)

Certificate of Operador de Bolsa de Valores de Colombia January 2019.

Certificate in ESG Investing candidate.

Fluent in English and Spanish.